



INTRODUCTION TO THE U.S. EXCESS AND SURPLUS LINES INSURANCE MARKET

Course Description

The purpose of this training course is to provide participants with an overview of the non-admitted insurance market in the U.S., including recent developments.

Target Audience

This course will be suitable for anyone who is new to the U.S. Market or wishes to enhance their knowledge of the market, including managing agents, underwriters, brokers, claims managers or lawyers.

Course Content

U.S. Excess and Surplus Lines Insurance

- Definitions
- Evolution of the Market
- Regulatory System
- Placement of Surplus Lines Coverage
- Surplus Lines Distribution Systems
- Surplus Lines Insurance Application
- State by State Requirements

Recent Developments in U.S. Regulation

- McCarran-Ferguson Act / Antitrust Exemption Legislation
- Survey of Federal Requirements
 - Federal Acts and Regulations
 - Federal Agency Oversight
 - Implementation of Federal Laws
- State Compliance in 2020
 - Regulatory Hot Spots
 - Litigation Accountability
- National Association of Insurance Commissioners (NAIC) Initiatives
 - Reinsurance Credit
 - Solvency Modernization
 - Solvency II Equivalency
- Broker Compensation

Presented by Fred E. Karlinsky

Fred E. Karlinsky is Co-Chair of Greenberg Traurig LLP's Insurance Regulatory and Transactions Practice Group. He has nearly 30 years of experience representing the interests of insurers, reinsurers and a wide variety of other insurance-related entities on their regulatory, transactional, corporate and governmental affairs matters. Fred is a recognized authority on US insurance regulatory and compliance issues.

Duration	Half day
Date	9th November 2020
Time	1.30 pm – 5.30 pm
Venue	Online using Zoom
Fee	£100.00 + VAT
Bookings	To reserve a place on this course please contact Tony Gregory Telephone: +44 (0)1491 872 839 / +44 (0)7712 482 212 Email: tony.gregory@imc-seminars.com